

# Sales Order

Stations: WLST-FM, WSFQ-FM  
 Contract Name: CCBA-01  
 Contract#: 611853  
 Start Date: 12/09/13 End Date: 12/20/13  
 Revenue Type: Local Direct Type: Cash  
 Advertiser: COUGAR COUNTRY BUSI ASSOC  
 Address: PO BOX 38  
 City: COLEMAN State: WI Zip: 54112  
 Product Name: CHRISTMAS 2014  
 Competitive Code: \*None

Buyer: \_\_\_\_\_  
 Tax Schedule: \_\_\_\_\_ (None)  
 Agency Commission %: 0  
 Billing Cycle: Calendar  
 Salesperson: 6235dfi1 Comm %: 0  
 Makegood Policy: Within Contract Dates

## WLST-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	12/07/13	12/16/13		6:00 AM	7:00 PM	30	3		3	3		3		12	D	12.50	0	0.00	3
=== CANCELED ===																			
2	12/17/13	12/17/13		6:00 AM	7:00 PM	30		2						2	D	12.50	0	0.00	3
=== CANCELED ===																			
3	12/09/13	12/20/13		6:00 AM	7:00 PM	30	2	2	2	2	2			10	D	12.50	20	250.00	3

TOTAL GROSS \$250.00, NET \$250.00

## WSFQ-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	12/07/13	12/16/13		6:00 AM	7:00 PM	30	3		3	3		3		12	D	0.00	0	0.00	3
=== CANCELED ===																			
2	12/17/13	12/17/13		6:00 AM	7:00 PM	30		2						2	D	0.00	0	0.00	3
=== CANCELED ===																			
3	12/09/13	12/20/13		6:00 AM	7:00 PM	30	2	2	2	2	2			10	D	0.00	20	0.00	3

TOTAL GROSS \$0.00, NET \$0.00

Billing Projections: By Month

	Dec 13
CA	250.00
ST	250.00

Print Spot Prices

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TOTAL SPOTS ..... 40

GROSS TOTAL \$ ..... 250.00

ADJUSTED SPOTS ..... 40

ADJUSTED TOTAL \$ ..... 250.00

APPROVE    DECLINE

                 General Manager

                 Sales Manager

                 National Sales Manager

                 Administrator